

## Getting the Deal Done: Lessons Learned From a Veteran Acquirer

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## A Leading Banking Franchise in the West





**Top 30** U.S. bank publicly traded



Ranked #2 in market share among western-based banks\*



Largest bank headquartered in the Northwest



\$52B in assets



\$42B in deposits



\$37B in loans



5,000+ associates



700K+ customers spanning retail, commercial and private wealth



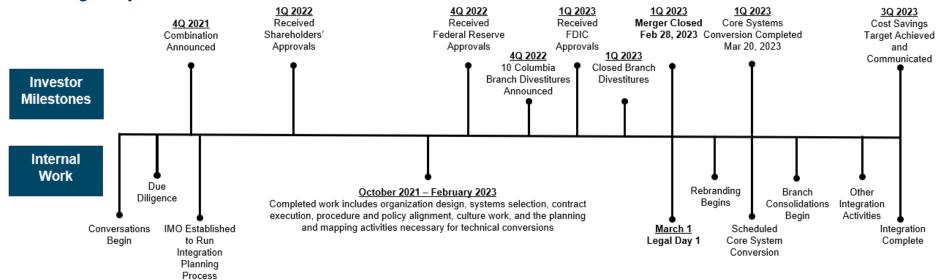
300+ locations operating in eight states





## Integration Planning Remained on Track Despite Delayed Regulatory Approvals

In early 2022, Columbia and Umpqua separated integration planning activities from legal day 1 as a combined organization. This action enabled our banks to complete necessary milestones ahead of the merger's closing that supported our ability to meet the original scheduled core systems conversion date less than three weeks after legal day 1.



Note: Chart highlights select tasks and does not encompass all activity. Some milestones occur over a period of time and not a point in time as represented by the chart. Timing is not to scale.

